



Shmuel Koenov

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Implementation

Integration & Training







Intraoral scanners

An American Dental Association Clinical Evaluators Panel survey



Survey Results

Data reflect the responses of 369 American Dental Association Clinical Evaluators (ACE) Panel member dentists in the United States.

Does your practice currently use an intraoral scanner (IOS)?



Revilla-Leon, M, et al. Intraoral scanners: An American Dental Association Clinical Evaluators Panel survey, JADA 2021;152(8):669-670.



16-26% of Dentists use Digital Impressions

Touch

Model







Intraoral

Wireless



2016



2020



Conventional









Digital













Bidra, A et al. Complete arch fixed implant-supported zirconia prostheses: A retrospective study. JPD 2018;119(2):220-224.

Digital Spectrum





Practice

Acquisition



Practice

cquisition





CAD

CAM



Practice

Acquisition





AD

CAM



Chairside <





→ _aboratory







Chairside



CAM -----> Crystallize











Advantages of Digital Technology

Improve Patient Experience, Comfort, and Perception Accurate and Efficient

•No Messy Impressions and Model Work

Better Patient, Laboratory, and Referral Communication

Access to Archival System

Reduce Supply Costs

Mangano, F, et al. Intraoral scanners in dentistry: a review of current literature. BMC Oral Health, 2017;17:149.

Disadvantages of Digital Technology

 Difficulty Detecting Deep Subgingival Margins Inaccurate for Long Span Restorations Steep Learning Curve Initial Investment and Software Licensing Costs

Mangano, F, et al. Intraoral scanners in dentistry: a review of current literature. BMC Oral Health 2017;17:149.



Considerations

Retirement

Existing Digital Technology
Computer Competence Level
Delegation to Staff

Building a Team Maven/Colleague IT Consultant Internal IT Vendor Support

Roadmap



Technology Evaluation



echnology Evaluation



Acquisition





CAD Software



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Hardware



Planning





 LD_2





Zr



Ti PMMA Materials

 User Friendly Monitor Resolution Scanner Resolution (100um) Low Dose Setting •Volume Size

X

Brullmann, D, et al. Dentalmaxillofacial Radiology, 2015

38

Samuel, DS, et al. Cone-beam computer tomography and its applications in dentistry. Drug Invention Today 2019;12(1):1-4.



Integrates w/ Management & Planning Software



Joda, T, et al. The virtual patient in dental medicine. Clin Oral Impl Res 2015;26:725–726.

Facial Scanners

Value to Practice

Integrates w/ Smile Design & Planning Software

ntraoral Scanners



Chochlidakis, K, et al. Digital versus conventional impressions for fixed prosthodontics: A systematic review and meta-analysis of ceramic partial crown in vitro. JPD 2016;116(2):184–190. **Imburgia, M, et al**. Accuracy of four intraoral scanners in oral implantology: a comparative in vitro study. BMC Oral Health 2017;17:1-30.



Chrissy

Scan from anywhere on the network



DELL







ntraoral Scanners

 Open System •STL, OBJ, PLY Files Small Wand Speed and Accuracy PC Requirements

Wet

Lithium Disilicate Composite Ceramic Hybri





Zirconia PMMA Wax



Milling Machines Speed (Time/Unit) Marginal Accuracy Units/Run Maintenance Utilities Requirements



3D Printers Resin Tray

Light Source

Cherdo, L. The 13 Best Resin 3D Printers (SLA/DLP/LCD) in 2020. https://www.aniwaa.com/the-best-resin-3d-printersla-and-dlp/

Build Platform











3D Printers

Speed & Accuracy
Print Resolution
Open Material System
Maintenance

echnology Evaluation



Acquisition





















Planning











Materials



















Mobile Devices Referrals Patients Milling Centers











CAM



Caries

X-rays

CBCT

Practice



小



Mobile Devices Referrals Patients Milling Centers







CAD








echnology Evaluation

oftware











lardware



Acquisition









 LD_2





Zr



ri PMMA Materials

Lithium Disilicate

















Veneered LD₂









Verification Jig



Kim, KR, et al. Conventional open-tray impression versus intraoral digital scan for implant-level complete arch impression. J Prosthet Dent 2019;122(6):543-549.

Veneered Zr ISP



Tallarico, M, et al. Definitive abutments placed at implant insertion and never removed: as it an effective approach? A systematic review and meta-analysis of randomized controlled trials. J Oral Maxillofac Surg 2018;76:316-324. **Canullo, L, et al**. Clinical Considerations on Strategies That Avoid Multiple Connections and Disconnections of Implant Abutments. Int J Periodontics Restorative Dent 2020;40:9-17.







echnology Selection Considerations

- 3-5 Year Lifecycle & Payoff
- Open System for Future Expansion & Flexibility
- Speed, Accuracy, Reliability, & Support
- Develop a More Efficient Workflow & Archival System
- Faster Laboratory Turnaround Time

		nvestme
Intraoral Scanner	\$35,000	36 Mont
3D Printer	\$10,000	IVIUI Te
Milling Machine	\$35,000	Licensi
Ceramic Furnace	\$10,000	Additional IT
Technology Cost	\$90,000	HIAGEN EXPE

ent

- th Lease at 3.5% Annual Interest 1000 Theorem 1 = \$2,637
- echnology Cost w/ Interest = \$94,939 ing Fees (\$2300/yr x 3 yrs) = \$6,900 Cost (\$300/mo x 36 mos) = \$10,800 enses (\$500/mo x 36 mos) = <u>\$18,000</u>
- Total Investment = \$130,639

Income & Savings

Two Crowns/Month (2 @ \$2000 ea/mo x 36 mos) = \$144,000

Supply Costs Savings $($500/mo \times 36 \mod) = $18,000$

Total Income & Savings = \$162,000

Total Investment = -\$130,639

Net Profit = \$31,361

Return on Investment

Net Profit X 100% Total Investment

= <u>\$ 31,361</u> <u>\$130,639</u> X 100%





Integration & Training

T Company

Network Technology Consultant Cyber Security Back Up Maintenance HIPAA Compliance

endor Install, Training, & Support

Integration & Training

_aboratory/Milling Center Design, Planning, & Fabrication

nternal IT

Technology Manager Troubleshooting Staff Training





Implementation

Integration & Training

Teeth



M 0 n 0 h С

Lithium Disilicate

Implants

Zireonia

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Teeth

Aesthetic Zone

Θ n е е е O

Lithium Disilicate

mplants

Zirconia

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Monitoring



Pre-Tx

Provisional

Post-Tx



Angulated Screw





Hu E, et al. Effect of Screw Channel Angulation on Reverse Torque Values of Dental Implant Abutment Screw J Prosthodont 2019;28(9):969-72.

, Lithium Disilicate

Ti-Base_ Hybrid















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Back

Next



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3





Planning




































ake Home Messages

 Convert to digital incrementally. Thoroughly research & evaluate the technology. Steep digital learning curve. • Develop a team approach & delegate tasks.



Digital dentistry will not replace dentists.

Dentists who embrace digital dentistry will replace those who don't.

https://www.gdental.com/events/

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